Vacancy at ASML

Head of Business Insights & Control – Capital Efficiency

ASML

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Requirements

- 15 years' experience
- In finance
- Within a multinational matrix organization
- Deep knowledge of balance sheets, working capital and cash flow management
- Strong team leader and stakeholder manager
- Exceptional communication and storytelling skills

Veldhoven

ASML is the global leader in advanced technology systems for the semiconductor industry. They invent and develop the technology and machinery used by the world's leading silicon chipmakers – such as Intel and Samsung – to mass-produce chips. The Head of Business Insights & Control – Capital Efficiency will shape the growing organization's financial strategies and operations, lead the team and manage crucial financial processes.

About ASML

Microchips are the beating heart of modern technology. We rely on them in our smartphones, cars, medical equipment, data centers, and more. They are in all devices we use to work, travel, and entertain ourselves.

ASML invents and develops the technology and machinery used by the world's leading silicon chipmakers – such as Intel and Samsung – to mass-produce chips. Their state-of-the-art lithography technology uses light to print microscopic patterns onto silicon. This enables manufacturers to increase the chip's value and reduce their production costs. With headquarters in Veldhoven in The Netherlands, ASML employs more than forty thousand people worldwide, across sixty offices in sixteen countries.

In 2022, the global lithography leader's net sales were 21.2 billion euros. Their key to success is maintaining a strategic focus on research, manufacturing, and customer support. In 2023, ASML invested over 3.2 billion euros in R&D in to strengthen its market position and solidify its technological lead.

Head of Business Insights & Control – Capital Efficiency

The Head of Business Insights & Control – Capital Efficiency will drive critical financial insights, ensuring that ASML's capital is utilized efficiently, and enabling strategic investments to propel the company's growth. Playing an essential role in shaping the company's financial future, the Head of Business Insights will lead a specialized team focused on comprehensive balance sheet and cash flow management. They also oversee critical financial areas such as capital expenditures, inventory projections, and general working capital analysis, ensuring a strategic approach to ASML's financial health, beyond the regular profit and loss focus. The team of approximately twenty-five professionals is structured into the four main units: Capital expenditures; Corporate Real Estate Analytics; Inventory; and Working Capital Analysis. They are responsible for intricate financial metrics such as cash conversion cycle, return on invested capital, and cash conversion rates. Additionally, this role coordinates with international teams to ensure a unified approach to ASML's financial strategies and enhances global capital efficiency.

A confident and inspirational leader, the new Head of Business Insights & Control will align these teams, foster collaboration, and ensure that financial data is accurate as well as actionable for decision-making at the highest levels of the organization.

The Head of Business Insights & Control – Capital Efficiency will report to the Head of BI&C and join a leadership team of five directors overseeing different parts of the BI&C organization. This department handles global financial analysis and business partnering, covering all ASML business lines, sectors, and a consolidated financial view. They will serve as a senior finance leader within the organization, acting as a subject matter expert and contributing to improvement projects aligned with ASML's Future Finance vision. To succeed, they are curious, analytical and learn quickly. A deep understanding of the intricacies of ASML's operations is also critical to success in this highly visible leadership position. From day one, they will have direct interaction with ASML's executive management and regularly be exposed to complex questions from senior leaders who also possess deep industry knowledge.

The Head of Business Insights & Control – Capital Efficiency can grasp the company's unique dynamics and easily translate complex financial data into clear, strategic insights. They offer exceptional storytelling skills and can articulate intricate balance sheet and cash flow details in an accessible and compelling way to various stakeholders who rely on clear and persuasive narratives to make informed decisions. ASML's collaborative and dynamic work environment encourages its professionals to find creative solutions to complex challenges and provides flexibility to approach tasks effectively. This role is a perfect fit for an experienced team leader with a background in finance who is eager to join a forward-thinking team working at the forefront of technology.

"The Head of Business Insights and Control – Capital Efficiency will be a key player in ASML's Future Finance vision. Their ideas and initiatives will lead the organization's transition towards predictive financial modeling, moving beyond traditional forecasting methods and taking our global financial insights to the next level."

Thijs Engelen,
Head of Business Insights and Control of ASML

Interested?

ASML is working with Top of Minds to fill this vacancy.
To express your interest, please contact Annelijn Nijhuis at **annelijn.nijhuis@topofminds.com** or Ana Moya Morales at **ana.moyamorales@topofminds.com.**

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